School Info

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2016

PLEASE NOTE: Some of the data collected on this page will require input from the Financial Aid Office and/or the University Business Office.

☑ We agree to release the institution's data to the conference.

Institutional Contacts:

Primary Contact Person:*	Richard Kaluza	Title:	Senior Associate Athletic Director - Finance/Busin
Phone:	(814)865-7780	Email:*	rck11@psu.edu
CEO:*	Dr. Eric J. Barron	CEO Email:*	president@psu.edu
University CFO:*	Mr. David J. Gray	University CFO Email:*	djg36@psu.edu
Auditors:	Deloitte & Touche LLP	AUP Report Date:	01/16/2017

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Undergraduates by Gender:

Use fall semester 2015 enrollment figures for FY 2016.

	Number	Percent	
Male Undergraduates:	20,986	53.4%	FY15: 20,898
Female Undergraduates:	18,308	46.6%	FY15: 18,179
Total Undergraduates:	39,294		FY15: 39,077

Please verify the Men's, Women's and Mixed Teams your institution sponsors and/or mark any teams which you need to report revenues or expenses (e.g. Athletic Student Aid for a team that was dropped):

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	☑	☐	☐
Basketball	☑	☑	☐
Beach Volleyball	☐	☐	☐
Bowling	☐	☐	☐
Cross Country	☑	☑	☐
Equestrian	☐	☐	☐
Fencing	☑	☑	☐
Field Hockey	☐	☑	☐
Football	☑	☐	☐
Golf	☑	☑	☐
Gymnastics	☑	☑	☐
Ice Hockey	☑	☑	☐
Lacrosse	☑	☑	☐
Rifle	☐	☐	☐
Rowing	☐	☐	☐
Rugby	☐	☐	☐
Skiing	☐	☐	☐
Soccer	☑	☑	☐
Softball	☐	☑	☐
Swimming and Diving	☑	☑	☐
Tennis	☑	☑	☐
Track, Indoor	☑	☑	☐
Track, Outdoor	☑	☑	☐
Triathlon	☐	☐	☐
Volleyball	☑	☑	☐
Water Polo	☐	☐	☐
Wrestling	☑	☐	☐
Others	☐	☐	☐
Totals	**16**	**15**	**0**

Revenue/Expense Summary

ID	Item	Amount	Definition
Revenues			
1	Ticket Sales	$35,188,377	Input revenue received for sales of admissions to athletic events. This may include: • Public and faculty sales. • Student sales • Shipping and Handling fees. Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	$0	Input state, municipal, federal and other appropriations made in support of athletics. This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	$0	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	$0	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.
5	Less - Transfers to Institution	$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	$0	Input value of costs covered and services provided by the institution to athletics but not charged to athletics including: • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics. Do not report depreciation. Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	$269,801	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	$26,183,278	Input contributions provided and used by athletics in the reporting year including: • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. Contributions shall include cash and marketable securities. Do not report: • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	$0	Input market value of in-kind contributions in the reporting year including: • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15. Please offset in-kind values in the appropriate expense category.
10	Compensation and Benefits provided by a third party	$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	$22,339,614	Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable. Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	$4,618,571	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship. In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	$7,344,097	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12). Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
14	Program, Novelty, Parking and Concession Sales	$6,082,850	Input revenues from: • Game Programs. • Novelties. • Food and Concessions. • Parking. Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and Sponsorships	$12,754,339	Input revenues from: • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

ID	Item	Amount	Definition
16	Sports Camp Revenues	$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	$6,398,733	Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year. This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4. Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	$9,039,151	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.
19	Bowl Revenues	$2,029,265	Input all amounts received related to participation in a post-season bowl game, including: • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	$132,248,076	Total of Categories 1-19.
Expenses			
20	Athletic Student Aid	$18,828,887	Input the total amount of athletic student-aid for the reporting year including: • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column. Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport). This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.
21	Guarantees	$3,827,200	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	$24,724,443	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of: • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

ID	Item	Amount	Definition
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	$23,068,045	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	$500,547	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	$2,161,721	Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
28	Team Travel	$7,459,230	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	$3,142,439	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	$7,154,857	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	$2,175,735	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	$276,771	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	$8,673,986	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other). Do not report depreciation. Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	$10,304,091	Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including: • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	$0	Input overhead and administrative expenses **<u>NOT</u>** <u>paid by or charged directly to athletics</u> including: • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. Do not report depreciation. Note: This category should equal Category 6.
37	Medical Expenses and Insurance	$2,580,157	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	$72,140	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	$1,346,786	Include meal allowance and food/snacks provided to student-athletes. Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	$11,589,204	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including: • Non-team travel (conferences, etc.). • Team banquets and awards. If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	$1,462,910	Input all expenditures related to participation in a post-season bowl game, including: • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms.
	Total Operating Expenses	$129,349,149	Total of Categories 20-41.

Revenues/Expenses Details

1 Ticket Sales $35,188,377

Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Ticket Sales**	**Ticket Sales**	**Ticket Sales**
Baseball	62,690		
Basketball	822,179	240,484	
Fencing			
Field Hockey			
Football	31,399,691		
Golf			
Gymnastics	6,287	23,617	
Ice Hockey	1,683,594	20,177	
Lacrosse		1,860	
Soccer		2,848	
Softball		24,421	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball	41,967	221,645	
Wrestling	636,917		
Others			
Subtotal All Teams	34,653,325	535,052	0
Revenue Not Related to Specific Teams			
Total Revenue	34,653,325	535,052	0

2 Direct State or Other Government Support	$0	Input state, municipal, federal and other appropriations made in support of athletics. This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Direct State or Other Government Support**	**Direct State or Other Government Support**	**Direct State or Other Government Support**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3	Student Fees	$0	Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Student Fees**	**Student Fees**	**Student Fees**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

4 Direct Institutional Support	$0	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Direct Institutional Support**	**Direct Institutional Support**	**Direct Institutional Support**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

5 Less - Transfers to Institution	$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Less - Transfers to Institution**	**Less - Transfers to Institution**	**Less - Transfers to Institution**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support — $0

Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Indirect Institutional Support**	**Indirect Institutional Support**	**Indirect Institutional Support**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics. Do not report depreciation. Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees**	**Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees**	**Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7	Guarantees	$269,801	Input revenue received from participation in away games.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Guarantees**	**Guarantees**	**Guarantees**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	250,000		
Golf			
Gymnastics			
Ice Hockey	19,801		
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	269,801	0	0
Revenue Not Related to Specific Teams			
Total Revenue	269,801	0	0

8 Contributions	$26,183,278	

Input contributions provided <u>and</u> used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Contributions**	**Contributions**	**Contributions**
Baseball	392,941		
Basketball	388,730	337,446	
Fencing	165,578	197,134	
Field Hockey		398,908	
Football	8,600,280		
Golf	115,519	173,465	
Gymnastics	307,312	487,315	
Ice Hockey	631,194	599,987	
Lacrosse	489,900	381,103	
Soccer	366,252	430,688	
Softball		437,879	
Swimming and Diving	396,754	512,795	
Tennis	140,700	265,894	
Track and Field, X-Country	396,002	523,173	
Volleyball	134,154	425,402	
Wrestling	370,384		
Others			
Subtotal All Teams	12,895,700	5,171,189	0
Revenue Not Related to Specific Teams			8,116,389
Total Revenue	12,895,700	5,171,189	8,116,389

9 In-Kind	$0	Input market value of in-kind contributions in the reporting year including: • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15. Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**In-Kind**	**In-Kind**	**In-Kind**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

10	Compensation and Benefits provided by a third party	$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Compensation and Benefits provided by a third party**	**Compensation and Benefits provided by a third party**	**Compensation and Benefits provided by a third party**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11	Media Rights	$22,339,614	Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable. Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Media Rights**	**Media Rights**	**Media Rights**
Baseball			
Basketball	5,769,157		
Fencing			
Field Hockey			
Football	16,570,457		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	22,339,614	0	0
Revenue Not Related to Specific Teams			
Total Revenue	22,339,614	0	0

12 NCAA Distributions $4,618,571

Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**NCAA Distributions**	**NCAA Distributions**	**NCAA Distributions**
Baseball			
Basketball	3,219,214		
Fencing			
Field Hockey			
Football	1,060,866		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	4,280,080	0	0
Revenue Not Related to Specific Teams			338,491
Total Revenue	4,280,080	0	338,491

13 Conference Distributions (Non Media and Non Bowl) $7,344,097

Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Conference Distributions (Non Media and Non Bowl)**	**Conference Distributions (Non Media and Non Bowl)**	**Conference Distributions (Non Media and Non Bowl)**
Baseball			
Basketball	688,151		
Fencing			
Field Hockey			
Football	6,627,808		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	7,315,959	0	0
Revenue Not Related to Specific Teams			28,138
Total Revenue	7,315,959	0	28,138

14	Program, Novelty, Parking and Concession Sales	$6,082,850	Input revenues from: • Game Programs. • Novelties. • Food and Concessions. • Parking. Advertising should be included in Category 15.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Program, Novelty, Parking and Concession Sales**	**Program, Novelty, Parking and Concession Sales**	**Program, Novelty, Parking and Concession Sales**
Baseball	0		
Basketball	9,545	7,063	
Fencing			
Field Hockey		3,618	
Football	5,301,788		
Golf	592		
Gymnastics	3,850	12,442	
Ice Hockey	269,754	15,141	
Lacrosse	4,154	1,930	
Soccer	15,759	19,343	
Softball		35,920	
Swimming and Diving	9,512	9,512	
Tennis			
Track and Field, X-Country	8,643	6,656	
Volleyball	9,928	55,601	
Wrestling	45,188		
Others			
Subtotal All Teams	5,678,713	167,226	0
Revenue Not Related to Specific Teams			236,911
Total Revenue	5,678,713	167,226	236,911

15 Royalties, Licensing, Advertisement and Sponsorships	$12,754,339	Input revenues from: • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Royalties, Licensing, Advertisement and Sponsorships**	**Royalties, Licensing, Advertisement and Sponsorships**	**Royalties, Licensing, Advertisement and Sponsorships**
Baseball	93,000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	93,000	0	0
Revenue Not Related to Specific Teams			12,661,339
Total Revenue	93,000	0	12,661,339

16	Sports Camp Revenues	$0	Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Sports Camp Revenues**	**Sports Camp Revenues**	**Sports Camp Revenues**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income	$6,398,733	Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year. This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4. Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Revenues by Source	**Athletics Restricted Endowment and Investments Income**	**Athletics Restricted Endowment and Investments Income**	**Athletics Restricted Endowment and Investments Income**
Baseball	93,736		
Basketball	181,269	224,673	
Fencing		9,294	
Field Hockey		60,173	
Football	1,195,887		
Golf	78,108	63,359	
Gymnastics	28,952	39,631	
Ice Hockey	1,509,447	139,963	
Lacrosse	100,286	89,891	
Soccer	61,510	92,740	
Softball		56,304	
Swimming and Diving	67,003	79,356	
Tennis	60,940	75,701	
Track and Field, X-Country	109,836	92,527	
Volleyball	46,131	216,786	
Wrestling	596,267		
Others			
Subtotal All Teams	4,129,372	1,240,398	0
Revenue Not Related to Specific Teams			1,028,963
Total Revenue	4,129,372	1,240,398	1,028,963

18 Other Operating Revenue	$9,039,151	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Other Operating Revenue**	**Other Operating Revenue**	**Other Operating Revenue**
Baseball	128,432		
Basketball	158,237	145,727	
Fencing	79,781	94,736	
Field Hockey		157,557	
Football	2,491,110		
Golf	42,406	72,328	
Gymnastics	97,445	208,559	
Ice Hockey	191,324	260,811	
Lacrosse	153,878	147,505	
Soccer	144,209	187,036	
Softball		172,913	
Swimming and Diving	130,356	188,242	
Tennis	60,850	116,941	
Track and Field, X-Country	198,226	261,748	
Volleyball	52,354	169,193	
Wrestling	81,682		
Others			
Subtotal All Teams	4,010,290	2,183,296	0
Revenue Not Related to Specific Teams			2,845,565
Total Revenue	4,010,290	2,183,296	2,845,565

19	Bowl Revenues	$2,029,265	Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Bowl Revenues**	**Bowl Revenues**	**Bowl Revenues**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	2,029,265		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,029,265	0	0
Revenue Not Related to Specific Teams			
Total Revenue	2,029,265	0	0

Total Operating Revenues $132,248,076 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	**Total Operating Revenues**	**Total Operating Revenues**	**Total Operating Revenues**
Baseball	770,799		
Basketball	11,236,482	955,393	
Fencing	245,359	301,164	
Field Hockey		620,256	
Football	75,527,152		
Golf	236,625	309,152	
Gymnastics	443,846	771,564	
Ice Hockey	4,305,114	1,036,079	
Lacrosse	748,218	622,289	
Soccer	587,730	732,655	
Softball		727,437	
Swimming and Diving	603,625	789,905	
Tennis	262,490	458,536	
Track and Field, X-Country	712,707	884,104	
Volleyball	284,534	1,088,627	
Wrestling	1,730,438		
Others			
Subtotal All Teams	97,695,119	9,297,161	0
Revenue Not Related to Specific Teams			25,255,796
Total Revenue	97,695,119	9,297,161	25,255,796

20	Athletic Student Aid	*Total Dollar Amount*	$18,828,887	Input the total amount of athletic student-aid for the reporting year including: • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column. Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport). This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.
		Total Equivalencies Awarded	361	
		Total Students Receiving Aid	981	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.6	0.25	11.85	35	496,646
Basketball	11.97	0	11.97	14	685,014
Fencing	4.38	0.28	4.66	27	229,049
Football	80.67	1.53	82.2	128	4,736,481
Golf	4.45	0	4.45	10	205,568
Gymnastics	6.02	0	6.02	19	337,616
Ice Hockey	17.54	1	18.54	26	1,090,833
Lacrosse	13.04	0	13.04	43	579,937
Soccer	10.28	0.37	10.65	26	519,865
Swimming and Diving	9.1	0.78	9.88	31	468,265
Tennis	4.46	0	4.46	13	254,483
Track and Field, X-Country	12.96	1.36	14.32	124	628,374
Volleyball	4.5	0	4.5	17	203,190
Wrestling	9.66	0	9.66	32	397,006
Expenses Not Related to Specific Teams			0		
Totals	200.63	5.57	206.2	545	10,832,327

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	11.51	0	11.51	28	686,735
Fencing	5	0.37	5.37	41	285,899
Field Hockey	11.18	0.78	11.96	26	557,319
Golf	5.98	0.51	6.49	11	284,366
Gymnastics	11	1	12	15	703,050
Ice Hockey	17.21	0	17.21	31	969,135
Lacrosse	12.15	0.51	12.66	32	558,967
Soccer	13.73	0.62	14.35	29	681,775
Softball	11.13	0	11.13	24	605,815
Swimming and Diving	12.58	0.95	13.53	33	677,977
Tennis	8	0	8	13	445,781
Track and Field, X-Country	18.6	0	18.6	133	814,602
Volleyball	11.99	0	11.99	20	725,139
Expenses Not Related to Specific Teams			0		
Totals	150.06	4.74	154.8	436	7,996,560

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees $3,827,200 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Guarantees**	**Guarantees**	**Guarantees**
Baseball	8,500		
Basketball	415,000	67,500	
Fencing			
Field Hockey			
Football	3,250,000		
Golf			
Gymnastics			
Ice Hockey	59,200		
Lacrosse			
Soccer	9,000	5,000	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	8,000		
Volleyball			
Wrestling	5,000		
Others			
Subtotal All Teams	3,754,700	72,500	0
Expenses Not Related to Specific Teams			
Total Expenses	3,754,700	72,500	0

22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	$24,724,443	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of: • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
Sport	**Number of Positions**	**FTE**	**Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities**	**Coaching Salaries, Benefits and Bonuses paid by a Third Party**	**Number of Positions**	**FTE**	**Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities**	**Coaching Salaries, Benefits and Bonuses paid by a Third Party**
Baseball	1	1			2	2		
Basketball	1	1			3	3		
Fencing	1	0.5			3	1.5		
Football	1	1			9	9		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Wrestling	1	1			2	2		

Subtotal All Teams	14	12.5	9,249,723	0	41	34.5	8,957,592	0
Expenses Not Related to Specific Teams								
Total Expenses			9249723	0			8957592	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1			3	3		
Fencing	1	0.5			3	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	3,526,762	0	32	25.5	2,990,366	0
Expenses Not Related to Specific Teams								
Total Expenses			3526762	0			2990366	0

24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	$23,068,045	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
Expenses by Object of Expenditure	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities**	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party**	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities**	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party**	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities**	**Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party**
Baseball						
Basketball	431,564		313,295			
Fencing						
Field Hockey			1,642			
Football	3,663,890					
Golf						
Gymnastics	7		17			
Ice Hockey	173,110		162,448			
Lacrosse	73,488		22,013			
Soccer	6,433		37,297			
Softball			14			
Swimming and Diving	35,024		34,472			
Tennis	6,229		1,560			
Track and Field, X-Country	76,829		77,542			
Volleyball	26		56,479			

Wrestling	104,347					
Others						
Subtotal All Teams	4,570,947	0	706,779	0	0	0
Expenses Not Related to Specific Teams					17,790,319	
Total Expenses	4,570,947	0	706,779	0	17,790,319	0

26 Severance Payments $500,547 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Severance Payments**	**Severance Payments**	**Severance Payments**
Baseball			
Basketball		38,896	
Fencing			
Field Hockey			
Football	409,945		
Golf			
Gymnastics		38,547	
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	409,945	77,443	0
Expenses Not Related to Specific Teams			13,159
Total Expenses	409,945	77,443	13,159

27 Recruiting	$2,161,721	Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Recruiting**	**Recruiting**	**Recruiting**
Baseball	38,895		
Basketball	343,886	239,743	
Fencing	7,524	4,485	
Field Hockey		13,455	
Football	915,303		
Golf	4,920	9,462	
Gymnastics	23,287	16,831	
Ice Hockey	84,821	30,045	
Lacrosse	23,259	15,906	
Soccer	27,680	34,561	
Softball		29,926	
Swimming and Diving	33,383	38,508	
Tennis	30,621	19,937	
Track and Field, X-Country	28,415	32,853	
Volleyball	13,220	55,263	
Wrestling	45,532		
Others			
Subtotal All Teams	1,620,746	540,975	0
Expenses Not Related to Specific Teams			
Total Expenses	1,620,746	540,975	0

28 Team Travel	$7,459,230	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Team Travel**	**Team Travel**	**Team Travel**
Baseball	322,513		
Basketball	1,060,585	926,697	
Fencing	44,045	38,586	
Field Hockey		189,806	
Football	826,972		
Golf	74,986	99,699	
Gymnastics	101,461	89,599	
Ice Hockey	675,888	140,340	
Lacrosse	125,638	203,448	
Soccer	130,213	202,114	
Softball		179,124	
Swimming and Diving	136,908	205,996	
Tennis	121,288	92,637	
Track and Field, X-Country	326,963	331,615	
Volleyball	58,061	459,781	
Wrestling	294,267		
Others			
Subtotal All Teams	4,299,788	3,159,442	0
Expenses Not Related to Specific Teams			
Total Expenses	4,299,788	3,159,442	0

29 Sports Equipment, Uniforms and Supplies	$3,142,439	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Sports Equipment, Uniforms and Supplies**	**Sports Equipment, Uniforms and Supplies**	**Sports Equipment, Uniforms and Supplies**
Baseball	44,302		
Basketball	104,619	59,673	
Fencing	16,719	14,530	
Field Hockey		21,849	
Football	511,342		
Golf	3,143	8,194	
Gymnastics	25,148	42,474	
Ice Hockey	198,257	91,315	
Lacrosse	41,884	20,124	
Soccer	30,556	15,265	
Softball		41,081	
Swimming and Diving	35,594	37,384	
Tennis	27,012	14,296	
Track and Field, X-Country	42,124	23,884	
Volleyball	10,569	9,714	
Wrestling	88,112		
Others			
Subtotal All Teams	1,179,381	399,783	0
Expenses Not Related to Specific Teams			1,563,275
Total Expenses	1,179,381	399,783	1,563,275

30 Game Expenses $7,154,857

Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Game Expenses**	**Game Expenses**	**Game Expenses**
Baseball	95,245		
Basketball	285,715	243,423	
Fencing	8,178	9,609	
Field Hockey		18,445	
Football	4,272,626		
Golf	4,399	17,786	
Gymnastics	13,136	62,876	
Ice Hockey	250,401	88,892	
Lacrosse	50,864	37,420	
Soccer	42,679	35,426	
Softball		57,034	
Swimming and Diving	2,332	2,982	
Tennis	18,781	12,999	
Track and Field, X-Country	34,856	33,759	
Volleyball	115,676	90,285	
Wrestling	72,845		
Others			
Subtotal All Teams	5,267,733	710,936	0
Expenses Not Related to Specific Teams	45	1,712	1,174,431
Total Expenses	5,267,778	712,648	1,174,431

31 Fund Raising, Marketing and Promotion	$2,175,735	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Fund Raising, Marketing and Promotion**	**Fund Raising, Marketing and Promotion**	**Fund Raising, Marketing and Promotion**
Baseball	505		
Basketball	24,010	24,764	
Fencing	53	53	
Field Hockey		305	
Football	100,396		
Golf	0	98	
Gymnastics	615	1,240	
Ice Hockey	10,020	550	
Lacrosse	625	295	
Soccer	445	1,587	
Softball		365	
Swimming and Diving	20	20	
Tennis	0	0	
Track and Field, X-Country	341	341	
Volleyball	600	8,647	
Wrestling	22,180		
Others			
Subtotal All Teams	159,810	38,265	0
Expenses Not Related to Specific Teams			1,977,660
Total Expenses	159,810	38,265	1,977,660

32	Sports Camp Expenses $0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Sports Camp Expenses**	**Sports Camp Expenses**	**Sports Camp Expenses**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33	Spirit Groups	$276,771	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. Note: Expenses related to post-season bowls should be included in Category 41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Spirit Groups**	**Spirit Groups**	**Spirit Groups**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			276,771
Total Expenses	0	0	276,771

34 Athletic Facilities Debt Service, Leases and Rental Fee	$8,673,986	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other). Do not report depreciation. Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Athletic Facilities Debt Service, Leases and Rental Fee**	**Athletic Facilities Debt Service, Leases and Rental Fee**	**Athletic Facilities Debt Service, Leases and Rental Fee**
Baseball	4,448		
Basketball	325,200	373,395	
Fencing	0	0	
Field Hockey		2,672	
Football	33,008		
Golf	377	1,216	
Gymnastics	0		
Ice Hockey	0		
Lacrosse	3,330	500	
Soccer	6,492	5,430	
Softball		0	
Swimming and Diving	5,500	5,500	
Tennis	25,100	25,000	
Track and Field, X-Country	2,154	2,154	
Volleyball	0	2,330	
Wrestling	311,282		
Others			
Subtotal All Teams	716,891	418,197	0
Expenses Not Related to Specific Teams			7,538,898
Total Expenses	716,891	418,197	7,538,898

35 Direct Overhead and Administrative Expenses $10,304,091

Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Direct Overhead and Administrative Expenses**	**Direct Overhead and Administrative Expenses**	**Direct Overhead and Administrative Expenses**
Baseball	387		
Basketball	11,635	21,726	
Fencing	0	0	
Field Hockey		5,251	
Football	1,908,512		
Golf	0		
Gymnastics	143,569	14,662	
Ice Hockey	86,753	7,021	
Lacrosse	0	178	
Soccer	3,071	1,927	
Softball		42,113	
Swimming and Diving	20,730	14,740	
Tennis	7,886	7,098	
Track and Field, X-Country	0	0	
Volleyball	14,041	13,699	
Wrestling	5,164		
Others			
Subtotal All Teams	2,201,748	128,415	0
Expenses Not Related to Specific Teams			7,973,928
Total Expenses	2,201,748	128,415	7,973,928

36 Indirect Institutional Support $0

Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Indirect Institutional Support**	**Indirect Institutional Support**	**Indirect Institutional Support**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

37 Medical Expenses and Insurance $2,580,157 Input medical expenses and medical insurance premiums for student-athletes.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Medical Expenses and Insurance**	**Medical Expenses and Insurance**	**Medical Expenses and Insurance**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,580,157
Total Expenses	0	0	2,580,157

38	Memberships and Dues	$72,140	Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Memberships and Dues**	**Memberships and Dues**	**Memberships and Dues**
Baseball			
Basketball	870	1,055	
Fencing	0		
Field Hockey		538	
Football	6,628		
Golf	1,426	1,146	
Gymnastics	1,903	520	
Ice Hockey	470	17,440	
Lacrosse	970	0	
Soccer	720	425	
Softball		360	
Swimming and Diving	503	452	
Tennis	1,361	845	
Track and Field, X-Country	610	470	
Volleyball	4,480	100	
Wrestling	2,001		
Others			
Subtotal All Teams	21,942	23,351	0
Expenses Not Related to Specific Teams			26,847
Total Expenses	21,942	23,351	26,847

39	Student-Athlete Meals (non-travel)	$1,346,786	Include meal allowance and food/snacks provided to student-athletes. Note: Meals provided during team travel should be reported in Category 28.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Student-Athlete Meals (non-travel)**	**Student-Athlete Meals (non-travel)**	**Student-Athlete Meals (non-travel)**
Baseball	7,472		
Basketball	80,132	46,344	
Fencing	1,802	1,802	
Field Hockey		8,447	
Football	558,993		
Golf			
Gymnastics	14,806	8,228	
Ice Hockey	85,499	10,443	
Lacrosse	5,550	3,060	
Soccer	12,364	21,985	
Softball		135	
Swimming and Diving	3,477	6,114	
Tennis	1,905	1,022	
Track and Field, X-Country	7,500	8,017	
Volleyball	7,438	51,607	
Wrestling	18,904		
Others			
Subtotal All Teams	805,842	167,204	0
Expenses Not Related to Specific Teams			373,740
Total Expenses	805,842	167,204	373,740

40 Other Operating Expenses	$11,589,204	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including: • Non-team travel (conferences, etc.). • Team banquets and awards. If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Other Operating Expenses**	**Other Operating Expenses**	**Other Operating Expenses**
Baseball	104,927		
Basketball	88,595	63,940	
Fencing	17,617	17,857	
Field Hockey		26,130	
Football	1,663,266		
Golf	10,571	10,687	
Gymnastics	20,894	-4,423	
Ice Hockey	116,829	73,382	
Lacrosse	34,204	42,085	
Soccer	23,261	52,169	
Softball		78,964	
Swimming and Diving	89,407	96,114	
Tennis	9,855	18,531	
Track and Field, X-Country	65,701	62,528	
Volleyball	17,894	70,998	
Wrestling	260,711		
Others			
Subtotal All Teams	2,523,732	608,962	0
Expenses Not Related to Specific Teams			8,456,510
Total Expenses	2,523,732	608,962	8,456,510

41	Bowl Expenses	$1,462,910	Input all expenditures related to participation in a post-season bowl game, including: • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**
Expenses by Object of Expenditure	**Bowl Expenses**	**Bowl Expenses**	**Bowl Expenses**
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	1,462,910		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	1,462,910	0	0
Expenses Not Related to Specific Teams			
Total Expenses	1,462,910	0	0

Total Operating Expenses $129,349,149 Total of Categories 20-41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	**Total Operating Expenses**	**Total Operating Expenses**	**Total Operating Expenses**
Baseball	1,485,356		
Basketball	5,813,915	4,778,854	
Fencing	518,013	565,847	
Field Hockey		1,231,010	
Football	35,647,905		
Golf	506,288	621,318	
Gymnastics	994,433	1,417,583	
Ice Hockey	3,540,765	1,964,107	
Lacrosse	1,598,359	1,327,541	
Soccer	1,276,426	1,688,434	
Softball		1,435,991	
Swimming and Diving	1,117,870	1,429,592	
Tennis	765,553	838,261	
Track and Field, X-Country	1,621,450	1,802,419	
Volleyball	716,857	2,464,983	
Wrestling	2,432,567		
Others			
Subtotal All Teams	58,035,757	21,565,940	0
Expenses Not Related to Specific Teams	45	1,712	49,745,695
Total Expenses	58,035,802	21,567,652	49,745,695

Other Reporting Items

AUP Data Categories:

Excess Transfers to Institution:

50 - Excess Transfers to Institution:	
FY15:	

Conference Realignment Expenses:

51 - Conference Realignment Expenses:	
FY15:	

Total debt outstanding on athletic and university facilities:

52 - Total Athletics Related Debt:	63,032,146
FY15: $49,684,630	
53 - Total Institutional Debt:	1,176,543,000
FY15: $1,021,569,000	

Value of Athletics Dedicated and Institutional Endowments:

54 - Athletics Dedicated Endowments:	
FY15: $138,957,747	
55 - Institutional Endowments:	
FY15: $2,395,900,000	

Total Athletics Related Capital Expenditures:

56 - Athletics Related Capital Expenditures:	
FY15:	

Other Data Categories:

Total Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:

Institutional Expenses:	5,443,402,000
FY15: $4,902,341,000	

Total annual debt service on athletic and university facilities:

Athletically-Related Facilities Annual Debt Service:	2,917,693
FY15: $2,967,487	
Institution's Annual Debt Service:	107,754,000
FY15: $100,215,000	

Institution's Education and General Expenses:

E & G:	3,183,606,000
FY15: $3,027,334,000	

Average Cost of Full Grant-In-Aid:

In-State:	34,694
FY15: $29,494	

Out-of-State: FY15: $42,522	48,627

Average Cost of Attendance:

In-State: FY15: $34,282	34,694
Out-of-State: FY15: $47,310	48,627

Revenue Distribution

Sports Sponsored

Men's Sports	Women's Sports	Mixed Sports
Baseball	Field Hockey	
Football	Softball	
Men's Basketball	Women's Basketball	
Men's Cross Country	Women's Cross Country	
Men's Fencing	Women's Fencing	
Men's Golf	Women's Golf	
Men's Gymnastics	Women's Gymnastics	
Men's Ice Hockey	Women's Ice Hockey	
Men's Lacrosse	Women's Lacrosse	
Men's Soccer	Women's Soccer	
Men's Swimming and Diving	Women's Swimming and Diving	
Men's Tennis	Women's Tennis	
Men's Track, Indoor	Women's Track, Indoor	
Men's Track, Outdoor	Women's Track, Outdoor	
Men's Volleyball	Women's Volleyball	
Men's Wrestling		
Total Men's Sports Sponsored: 16	**Total Women's Sports Sponsored: 15**	**Total Mixed Sports Sponsored: 0**
Current Year's Submission of Sports Sponsored: 31	**Previous Year's Submission of Sports Sponsored: 31**	**Variance: 0**

Grants-in-Aid

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.6	0.25	11.85
Football	80.67	1.53	82.2
Men's Basketball	11.97	0	11.97
Men's Track/X-Country	12.96	1.36	14.32
Men's Fencing	4.38	0.28	4.66
Men's Golf	4.45	0	4.45
Men's Gymnastics	6.02	0	6.02
Men's Ice Hockey	17.54	1	18.54
Men's Lacrosse	13.04	0	13.04
Men's Soccer	10.28	0.37	10.65
Men's Swimming and Diving	9.1	0.78	9.88
Men's Tennis	4.46	0	4.46
Men's Volleyball	4.5	0	4.5
Men's Wrestling	9.66	0	9.66
Total Men's	200.63	5.57	206.20

Women's Team Sport	**Athletic Aid Equivalency (A)**	**Exhausted Eligibility or Medical Equivalency (B)**	**Total Revenue Distribution Equivalencies Awarded (A+B)**
Field Hockey	11.18	0.78	11.96
Softball	11.13	0	11.13
Women's Basketball	11.51	0	11.51
Women's Track/X-Country	18.6	0	18.6
Women's Fencing	5	0.37	5.37
Women's Golf	5.98	0.51	6.49
Women's Gymnastics	11	1	12
Women's Ice Hockey	17.21	0	17.21
Women's Lacrosse	12.15	0.51	12.66
Women's Soccer	13.73	0.62	14.35
Women's Swimming and Diving	12.58	0.95	13.53
Women's Tennis	8	0	8
Women's Volleyball	11.99	0	11.99
Total Women's	150.06	4.74	154.80

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies
Current Year Total Rev Dist Equivalencies
Variance Between Prior and Current Year
345.98
361.00
15.02(4.00%)

Athletics Participation

Table 1	933

Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

		Number of Participants		**Number of Participants Participating on a Second Team**		**Number of Participants Participating on a Third Team**	
Sport	**Coed Teams**	**Men's Teams**	**Women's Teams**	**Men's Teams**	**Women's Teams**	**Men's Teams**	**Women's Teams**
Baseball		35					
Basketball		14	13				
Cross Country		18	22	12	22	10	21
Fencing		27	30				
Field Hockey			26				
Football		128		1			
Golf		10	11				
Gymnastics		19	15				
Ice Hockey		26	27				
Lacrosse		43	32				
Soccer		26	28		1		
Softball			24				
Swimming and Diving		31	33				
Tennis		13	13				
Track, Indoor		45	56	35	55	10	21
Track, Outdoor		46	55	28	55	10	21
Volleyball		17	18				
Wrestling		32		1			
Others							
Total Participants		530	403	77	133	30	63
Participant Proportion		56.8%	43.2%				

Unduplicated Count of Participants	486	326

Head Coach Assignments - Men's

Table 2A | 14 | Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching Position Totals	11	3	14	0	0	0	0	0

Head Coach Assignments - Women's

Table 2B | 13 | Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	4	3	7	0	6	0	6	0

Assistant Coach Assignments - Men's

Table 3A	51	Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		3	2	1		1	1	
Football	9		9					
Golf	1		1					
Gymnastics	2	1	2	1				
Ice Hockey	2	1	2	1				
Lacrosse	2		2					
Soccer	2		2					
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X-Country		7	4	3		1	1	
Volleyball	2		2					
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	28	18	38	8	0	5	3	2

Assistant Coach Assignments - Women's

Table 3B | 43 | Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**	**Full Time Coaching Duties**	**Part Time Coaching Duties**	**Full Time University Employee**	**Part Time University Employee or Volunteer**
Basketball					3		3	
Fencing		3	2	1		1	1	
Field Hockey	1		1		1	1	1	1
Golf	1		1			1		1
Gymnastics					2		2	
Ice Hockey	1		1		1		1	
Lacrosse					2		2	
Soccer	1	1	1	1	1		1	
Softball	1		1		1	1	1	1
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X-Country		7	4	3		1	1	
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	7	16	17	6	12	8	15	5

Operating Expenses

Table 4 - Operating Expenses: $15,017,063

All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses''), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operating Expenses		**Per Capita Expenses**	
Sport	**Men's Teams**	**Women's Teams**	**Men's Teams**	**Women's Teams**
Baseball	462,060		13,202	
Basketball	1,450,919	1,229,793	103,637	94,599
Fencing	68,942	62,725	2,553	2,091
Field Hockey		230,100		8,850
Football	5,610,940		43,835	
Golf	82,528	125,679	8,253	11,425
Gymnastics	139,745	194,949	7,355	12,997
Ice Hockey	1,124,546	320,547	43,252	11,872
Lacrosse	218,386	260,992	5,079	8,156
Soccer	203,448	252,805	7,825	9,029
Softball		277,239		11,552
Swimming and Diving	174,834	246,362	5,640	7,466
Tennis	167,081	119,932	12,852	9,226
Track and Field, X-Country	403,943	389,258	3,706	2,927
Volleyball	184,306	559,780	10,842	31,099
Others				
Wrestling	455,224		14,226	
Total Operating Expense	10,746,902	4,270,161	20,277	10,596
Percent of Total	71.6%	28.4%		

Comments

Comments	Please include any comments.

Revenues By Sport

Table 7 -- Revenues. $132,248,076

You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	**Table 7 -- Revenues.**	**Table 7 -- Revenues.**	**Table 7 -- Revenues.**	**Table 7 -- Revenues.**
Baseball	770,799			770,799
Basketball	11,236,482	955,393		12,191,875
Fencing	245,359	301,164		546,523
Field Hockey		620,256		620,256
Football	75,527,152			75,527,152
Golf	236,625	309,152		545,777
Gymnastics	443,846	771,564		1,215,410
Ice Hockey	4,305,114	1,036,079		5,341,193
Lacrosse	748,218	622,289		1,370,507
Soccer	587,730	732,655		1,320,385
Softball		727,437		727,437
Swimming and Diving	603,625	789,905		1,393,530
Tennis	262,490	458,536		721,026
Track and Field, X-Country	712,707	884,104		1,596,811
Volleyball	284,534	1,088,627		1,373,161
Wrestling	1,730,438			1,730,438
Others				0
Total Revenue excluding football and basketball	10,931,485	8,341,768	0	19,273,253
Total Revenue	97,695,119	9,297,161	0	106,992,280
Revenue Not Related to Specific Teams			25,255,796	25,255,796
Grand Total Revenue	97,695,119	9,297,161	25,255,796	132,248,076

Expenses By Sport

Table 8 -- Expenses. $120,675,163 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	**Women's Teams Only**	**Not Allocated by Gender**	**Total**
Expenses Attributable to Specific Teams	**Table 8 -- Expenses.**	**Table 8 -- Expenses.**	**Table 8 -- Expenses.**	**Table 8 -- Expenses.**
Baseball	1,480,908			1,480,908
Basketball	5,488,715	4,405,459		9,894,174
Fencing	518,013	565,847		1,083,860
Field Hockey		1,228,338		1,228,338
Football	35,614,897			35,614,897
Golf	505,911	620,102		1,126,013
Gymnastics	994,433	1,417,583		2,412,016
Ice Hockey	3,540,765	1,964,107		5,504,872
Lacrosse	1,595,029	1,327,041		2,922,070
Soccer	1,269,934	1,683,004		2,952,938
Softball		1,435,991		1,435,991
Swimming and Diving	1,112,370	1,424,092		2,536,462
Tennis	740,453	813,261		1,553,714
Track and Field, X-Country	1,619,296	1,800,265		3,419,561
Volleyball	716,857	2,462,653		3,179,510
Wrestling	2,121,285			2,121,285
Others				0
Total Expenses excluding football and basketball	16,215,254	16,742,284	0	32,957,538
Total Expenses	57,318,866	21,147,743	0	78,466,609
Expenses Not Related to Specific Teams	45	1,712	42,206,797	42,208,554
Grand Total Expenses	57,318,911	21,149,455	42,206,797	120,675,163

Miscellaneous Information

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.

Men's Teams	$10,832,327
Women's Teams	$7,996,560
Total Amount	$18,828,887

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	$1,620,746
Women's Teams	$540,975
Total Amount	$2,161,721

Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	$739,978	12.5	$660,695	14
Women's Teams	$306,675	11.5	$271,289	13

Assistant Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions

Men's Teams	$259,640	34.5	$218,478	41
Women's Teams	$117,269	25.5	$93,449	32

Statement of Revenues and Expenses

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2016

Statement of Revenues and Expenses
For the year ended June 30, 2016 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Revenues							
1	Ticket Sales	$31,399,691	$822,179	$240,484	$2,726,023	$0	$35,188,377
2	Direct State or Other Government Support	$0	$0	$0	$0	$0	$0
3	Student Fees	$0	$0	$0	$0	$0	$0
4	Direct Institutional Support	$0	$0	$0	$0	$0	$0
5	Less - Transfers to Institution	$0	$0	$0	$0	$0	$0
6	Indirect Institutional Support	$0	$0	$0	$0	$0	$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	$0	$0	$0	$0	$0	$0
7	Guarantees	$250,000	$0	$0	$19,801	$0	$269,801
8	Contributions	$8,600,280	$388,730	$337,446	$8,740,433	$8,116,389	$26,183,278
9	In-Kind	$0	$0	$0	$0	$0	$0
10	Compensation and Benefits provided by a third party	$0	$0	$0	$0	$0	$0
11	Media Rights	$16,570,457	$5,769,157	$0	$0	$0	$22,339,614
12	NCAA Distributions	$1,060,866	$3,219,214	$0	$0	$338,491	$4,618,571
13	Conference Distributions (Non Media and Non Bowl)	$6,627,808	$688,151	$0	$0	$28,138	$7,344,097
14	Program, Novelty, Parking and Concession Sales	$5,301,788	$9,545	$7,063	$527,543	$236,911	$6,082,850
15	Royalties, Licensing, Advertisement and Sponsorships	$0	$0	$0	$93,000	$12,661,339	$12,754,339
16	Sports Camp Revenues	$0	$0	$0	$0	$0	$0
17	Athletics Restricted Endowment and Investments Income	$1,195,887	$181,269	$224,673	$3,767,941	$1,028,963	$6,398,733
18	Other Operating Revenue	$2,491,110	$158,237	$145,727	$3,398,512	$2,845,565	$9,039,151
19	Bowl Revenues	$2,029,265	$0	$0	$0	$0	$2,029,265
	Total Operating Revenues	$75,527,152	$11,236,482	$955,393	$19,273,253	$25,255,796	$132,248,076
Expenses							
20	Athletic Student Aid	$4,736,481	$685,014	$686,735	$12,720,657	$0	$18,828,887
21	Guarantees	$3,250,000	$415,000	$67,500	$94,700	$0	$3,827,200
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	$11,327,633	$1,957,090	$1,671,668	$9,768,052	$0	$24,724,443
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	$0	$0	$0	$0	$0	$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	$3,663,890	$431,564	$313,295	$868,977	$17,790,319	$23,068,045
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	$0	$0	$0	$0	$0	$0
26	Severance Payments	$409,945	$0	$38,896	$38,547	$13,159	$500,547
27	Recruiting	$915,303	$343,886	$239,743	$662,789	$0	$2,161,721
28	Team Travel	$826,972	$1,060,585	$926,697	$4,644,976	$0	$7,459,230

ID							
29	Sports Equipment, Uniforms and Supplies	$511,342	$104,619	$59,673	$903,530	$1,563,275	$3,142,439
30	Game Expenses	$4,272,626	$285,715	$243,423	$1,176,905	$1,176,188	$7,154,857
31	Fund Raising, Marketing and Promotion	$100,396	$24,010	$24,764	$48,905	$1,977,660	$2,175,735
32	Sports Camp Expenses	$0	$0	$0	$0	$0	$0
33	Spirit Groups	$0	$0	$0	$0	$276,771	$276,771
34	Athletic Facilities Debt Service, Leases and Rental Fee	$33,008	$325,200	$373,395	$403,485	$7,538,898	$8,673,986
35	Direct Overhead and Administrative Expenses	$1,908,512	$11,635	$21,726	$388,290	$7,973,928	$10,304,091
36	Indirect Institutional Support	$0	$0	$0	$0	$0	$0
37	Medical Expenses and Insurance	$0	$0	$0	$0	$2,580,157	$2,580,157
38	Memberships and Dues	$6,628	$870	$1,055	$36,740	$26,847	$72,140
39	Student-Athlete Meals (non-travel)	$558,993	$80,132	$46,344	$287,577	$373,740	$1,346,786
40	Other Operating Expenses	$1,663,266	$88,595	$63,940	$1,316,893	$8,456,510	$11,589,204
41	Bowl Expenses	$1,462,910	$0	$0	$0	$0	$1,462,910
	Total Operating Expenses	$35,647,905	$5,813,915	$4,778,854	$33,361,023	$49,747,452	$129,349,149
	Excess (Deficiencies) of Revenues Over (Under) Expenses	**$39,879,247**	**$5,422,567**	**-$3,823,461**	**-$14,087,770**	**-$24,491,656**	**$2,898,927**