## **School Info**

We agree to release the institution's data to the conference: Yes

#### **Institutional Contacts:**

Primary Contact Mike Waller Title: Senior Associate Athletic Director - Business

**Person:** Operations

Phone: 4089241312 Email: mike.waller@sjsu.edu

CEO: Dr. Mary CEO Email: mary.papazian@sjsu.edu

Papazian

University CFO: Charlie Faas University CFO charlie.faas@sjsu.edu

**Email:** 

**Audit Firm:** KPMG LLP **AUP Report Issuance** 12/22/2017

Date:

Classification & Conference:

**NCAA Primary Division:** I-FBS

Athletic Conference: Mountain West Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	11,322	52.4%
Female Undergraduates:	10,291	47.6%
<b>Total Undergraduates:</b>	21,613	

# Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball		X	
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics		X	
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Stunt			
Swimming and Diving		X	
Tennis		X	
Track, Indoor		X	
Track, Outdoor		X	
Triathlon			
Volleyball		X	
Water Polo	X	X	
Wrestling			
Others			
Totals	7	13	0

# **Revenue/Expense Summary**

	<del>-</del> .		sinder Expense Summary
ID	Item	Amount	Definition
Re	venues		
1	Ticket Sales	\$846,364	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$8,399,090	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$12,169,127	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$250,000	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$692,834	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			<ul><li>Risk Management.</li><li>Utilities.</li></ul>
			• Oundes.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$1,286,750	Input revenue received from participation in away games.

**Reporting Institution:** San Jose State University

ID	Item	Amount	Definition
8	Contributions	\$2,423,340	Input contributions <b>provided</b> and used by athletics in the reporting year including:
		• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.	
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			<ul> <li>Pledges until funds are provided to athletics for use.</li> </ul>
			<ul> <li>Contributions to be used in other reporting years.</li> </ul>
9	In-Kind		Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

**Reporting Year (FY):** 2017

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$833,843	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,824,935	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,483,642	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty,	\$152,498	Input revenues from:
	Parking and Concession Sales		• Game Programs.
	Sales		• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$564,239	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$7,710	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$208,516	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$609,665	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$31,252,553	Total of Categories 1-19.
Exp	penses		
20	Athletic Student Aid	\$7,604,546	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$732,050	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$7,411,201	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$5,204,062	<ul> <li>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</li> <li>Gross wages and bonuses.</li> <li>Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and</li> </ul>
			earned deferred compensation.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.  Shoo and appeal income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$298,796	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$338,175	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,722,796	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.  Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$924,346	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.  Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$1,301,085	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.  Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$917,789	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$25,207	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$57,770	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$426,839	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
			• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			<ul><li> Equipment Repair.</li><li> Telephone.</li></ul>
			<ul> <li>Other Administrative Expenses.</li> </ul>
36	Indirect Institutional	\$692,834	Input overhead and administrative expenses <b>NOT</b> paid by or
	Support	, ,	charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$646,232	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$482,400	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$890,202	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
	Total Operating Expenses	\$30,676,330	Total of Categories 20-41.

## **Revenue/Expense Details**

- 1 Ticket Sales
- \$846,364 Input revenue received for sales of admissions to athletic events. This may include:
  - Public and faculty sales.
  - Student sales
  - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Ticket Sales	Women's Teams Only Ticket Sales	Not Allocated by Gender Ticket Sales
Baseball	6,633		
Basketball	94,793	4,490	
Beach Volleyball		0	
Football	682,529		
Golf	0	0	
Gymnastics		6,448	
Soccer	1,124	0	
Softball		0	
Swimming and Diving		0	
Tennis		0	
Track and Field, X-Country	0	0	
Volleyball		0	
Water Polo	0	0	
Others			
Subtotal All Teams	785,079	10,938	0
Revenue Not Related to Specific Teams			50,347
Total Revenue	785,079	10,938	50,347

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	) 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

3 Student Fees \$8,399,090 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gende			
Revenues by Source	<b>Student Fees</b>	<b>Student Fees</b>	<b>Student Fees</b>	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Gymnastics				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Others				
Subtotal All Teams	0	(	) 0	
Revenue Not Related to Specific Teams	,		8,399,090	
Total Revenue	0	(	8,399,090	

4 Direct Institutional Support

\$12,169,127 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional	Direct Institutional	Direct Institutional
	Support	Support	Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	0	0
Revenue Not Related to Specific Teams			12,169,127
Total Revenue	(	0	12,169,127

5 Less -Transfers to Institution -\$250,000 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			-250,000
Total Revenue	0	(	-250,000

### 6 Indirect Institutional Support

\$692,834 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			692,834
Total Revenue	0	(	692,834

- 6A Indirect Institutional
  Support Athletic Facilities
  Debt Service, Lease and
  Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees		
Baseball					
Basketball					
Beach Volleyball					
Football					
Golf					
Gymnastics					
Soccer					
Softball					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Water Polo					
Others					
Subtotal All Teams	0	0	0		
Revenue Not Related to Specific Teams					
Total Revenue	0	0	0		
NCAA Membership Financial Reporting System Page 20 of 7					

7 Guarantees

\$1,286,750 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only No Guarantees	ot Allocated by Gender Guarantees
Baseball	16,000		
Basketball	150,000	17,000	
Beach Volleyball			
Football	1,100,000		
Golf			
Gymnastics			
Soccer	3,000		
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo		750	
Others			
Subtotal All Teams	1,269,000	17,750	0
Revenue Not Related to Specific Teams			
Total Revenue	1,269,000	17,750	0

- 8 Contributions \$2,423,340 Input contributions **provided and used by athletics** in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

#### Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only I Contributions	Not Allocated by Gender Contributions
Baseball	39,148		
Basketball	21,039	4,975	
Beach Volleyball			
Football	196,909		
Golf	59,600	15,629	
Gymnastics		4,900	
Soccer	1,420	1,345	
Softball		28,630	
Swimming and Diving		9,450	
Tennis		3,400	
Track and Field, X-Country		16,125	
Volleyball		37,059	
Water Polo	613,371	8,200	
Others			
Subtotal All Teams	931,487	129,713	0
Revenue Not Related to Specific Teams	S		1,362,140
Total Revenue	931,487	129,713	1,362,140

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams On In-Kind	lly Not Allocated by Gendo In-Kind
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Men's Teams Only Revenues by Source Compensation and Bener provided by a third par	Women's Teams Only fits Compensation and Bene ty provided by a third par	fits Compensation and	d Benefits
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0
NCAA Membership Financial Reporting System		Pag	e 24 of 78

11 Media Rights \$833,843 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only V Media Rights	Vomen's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football	833,843		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	833,843	0	0
Revenue Not Related to Specific Teams	}		
Total Revenue	833,843	0	0

12 NCAA Distributio ns

\$1,824,935 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions NCAA Distributions	-
Baseball		
Basketball	668,468	
Beach Volleyball		
Football		
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	668,468 0	0
Revenue Not Related to Specific Teams	s	1,156,467
Total Revenue	668,468 0	1,156,467

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,483,642 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	19,213		
Beach Volleyball			
Football	1,464,429		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	1,483,642	0	0
Revenue Not Related to Specific Teams			
Total Revenue	1,483,642	0	0

14 Program, Novelty, Parking and Concession Sales \$152,498 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	2,494		
Beach Volleyball			
Football	150,004		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	152,498	0	0
Revenue Not Related to Specific Teams			
Total Revenue	152,498	0	0

15 Royalties, Licensing, Advertisement and Sponsorships \$564,239 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football	442,331		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	442,331	(	) 0
Revenue Not Related to Specific Teams			121,908
Total Revenue	442,331	(	121,908

16 Sports Camp Revenues \$7,710 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	<b>Sports Camp Revenues</b>
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		2,982	
Volleyball			
Water Polo			
Others			
Subtotal All Teams	(	2,982	0
Revenue Not Related to Specific Teams			4,728
Total Revenue	(	2,982	4,728

17 Athletics Restricted Endowment and Investments Income \$208,516 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted	Women's Teams Only Athletics Restricted	Not Allocated by Gender Athletics Restricted
	Endowment and Investments Income	Endowment and Investments Income	Endowment and Investments Income
Baseball	8,580		
Basketball	211	2,511	
Beach Volleyball			
Football	20,491		
Golf	11,175	24,963	
Gymnastics		1,089	
Soccer		4,160	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		41,675	
Volleyball			
Water Polo	26,174	33,047	
Others			
Subtotal All Teams	66,631	107,445	0
Revenue Not Related to Specific Teams		981	33,459
Total Revenue	66,631	108,426	33,459

18 Other Operating Revenue

\$609,665 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	43,422		
Basketball	5,995	2,789	
Beach Volleyball			
Football	20,506		
Golf	25,000	327	
Gymnastics		3,193	
Soccer		730	
Softball		1,840	
Swimming and Diving		2,830	
Tennis			
Track and Field, X-Country			
Volleyball		5,566	
Water Polo		700	
Others			
Subtotal All Teams	94,923	17,975	0
Revenue Not Related to Specific Teams	1,836	38,286	456,645
Total Revenue	96,759	56,261	456,645

19 Bowl Revenues

- \$0 Input all amounts received related to participation in a post-season bowl game, including:
  - Expense reimbursements.
  - Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	<b>Bowl Revenues</b>	<b>Bowl Revenues</b>	<b>Bowl Revenues</b>
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

Total Operating Revenues

\$31,252,553 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	113,783		
Basketball	962,213	31,765	
Beach Volleyball		0	
Football	4,911,042		
Golf	95,775	40,919	
Gymnastics		15,630	
Soccer	5,544	6,235	
Softball		30,470	
Swimming and Diving		12,280	
Tennis		3,400	
Track and Field, X-Country	0	60,782	
Volleyball		42,625	
Water Polo	639,545	42,697	
Others			
Subtotal All Teams	6,727,902	286,803	0
Revenue Not Related to Specific Teams	1,836	39,267	24,196,745
Total Revenue	6,729,738	326,070	24,196,745

20	Athletic	Total Dollar
	Student	Amount
	Aid	

\$7,604,546 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total	238.64
Equivalencies	
Awarded	
Total Students	344
Receiving Aid	

# Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.3	0	12.3	26	251,672
Basketball	12.76	0	12.76	13	391,499
Football	74.06	0	74.06	83	2,063,820
Golf	4.77	0	4.77	10	97,808
Soccer	9.51	0	9.51	19	205,883

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Track and Field, X-Country	3.09	0	3.09	6	69,371
Water Polo	4.58	0	4.58	11	60,904
Expenses Not Related to Specific Teams					
Totals	121.07	0	121.07	168	3,140,957

# Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	11.72	1	12.72	13	372,209
Beach Volleyball	0.96	0	0.96	3	3,851
Golf	5.42	0	5.42	7	143,084
Gymnastics	11.92	0	11.92	12	339,528
Soccer	14.87	0.04	14.91	26	377,779
Softball	13.61	0	13.61	24	298,688
Swimming and Diving	15.3	0.5	15.8	27	373,112
Tennis	7.56	0	7.56	8	233,154
Track and Field, X-Country	14.1	0	14.1	24	365,410
Volleyball	11.3	0	11.3	12	339,740
Water Polo	8.71	0.56	9.27	20	223,149
Expenses Not Related to Specific Teams					
Totals	115.47	2.1	117.57	176	3,069,704

# Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					1,393,885
Totals	0	(	0	0	1,393,885

21 Guarantees \$732,050 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gender Guarantees
Baseball	5,000		
Basketball	10,000	2,050	
Beach Volleyball			
Football	715,000		
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	730,000	2,050	0
Expenses Not Related to Specific Teams	<b>S</b>		
Total Expenses	730,000	2,050	0

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$7,411,201 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

#### Men's Teams Coaching Expenses

	Men's Teams Head Coaches						Men's Teams Assistant Coaches			
Sport	<b>Numbe FT</b>	E Co	oaching	Coaching	Numbe	FTE	Coaching	Coaching		
	r of	Salari	es, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,		
	Positio	and	<b>Bonuses</b>	Benefits and	Positio		and Bonuses	Benefits and		
	ns	pai	d by the	<b>Bonuses paid</b>	ns		paid by the	Bonuses paid		
		Univ	ersity and	by a Third			University and	by a Third		
		Relate	ed Entities	Party			<b>Related Entities</b>	Party		
Baseball	1	1	217,909		2	2	217,836			
Basketball	1	1	499,923		3	3	460,110			
Football	1	1	742,777		9	9	1,870,717			
Golf	1	1	138,285		1	0.5	38,923			

	Men's Teams Head Coaches					<b>Men's Teams Assistant Coaches</b>			
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Position		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Soccer	1	1	159,902		2	1.5	89,800		
Track and Field, X-Country	1	1	82,505		1	0.25	0		
Water Polo	1	1	103,044		1	0.5	39,960		
Subtotal All Teams	7	7	1,944,345	(	) 19	16.75	2,717,346	0	
Expenses Not Related to Specific Teams									
Total Expenses			1,944,345	(	)		2,717,346	0	

# Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			t Coaches
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	310,950		3	3	320,697	
Beach Volleyball	1	0.5	52,456		1	0.5	41,440	
Golf	1	1	123,557		1	0.5	45,540	
Gymnastics	1	1	145,803		2	1.38	118,405	
Soccer	1	1	161,581		2	1.5	181,404	
Softball	1	1	141,586		2	2	168,945	
Swimming and Diving	1	1	117,021		2	1.4	124,301	
Tennis	1	1	113,123		1	0.45	36,869	

Sport	Number of Positions	FTE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of	FTE	's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	1	124,798		1	1	82,160	
Volleyball	1	1	142,178		1	0.5	52,456	
Water Polo	1	1	100,140		1	0.5	44,100	
Subtotal All Teams	11	10.5	1,533,193	(	) 17	12.73	1,216,317	0
Expenses Not Related to Specific Teams								
Total Expenses			1,533,193	(	)		1,216,317	0

**Reporting Year (FY): 2017** 

- 24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related **Entities**
- \$5,204,062 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Te	ams Only	Women's T	Ceams Only	Not Allocate	d by Gender
<b>Expenses by Support Staff/</b>	<b>Support Staff/</b>				
Object of Administrative	Administrative	Administrative	Administrative	<b>Administrative</b>	Administrative
<b>Expenditure Compensation</b>	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Benefits and	<b>Benefits and</b>				
Bonuses paid	<b>Bonuses paid</b>				
by the	by Third Party	by the	by Third Party	by the	by Third Party
University and		University and		University and	
Related		Related		Related	
Entities		<b>Entities</b>		<b>Entities</b>	
Baseball					

Baseball

Basketball 72,001 49,092

Object of	Support Staff/ Administrative Compensation, Benefits and	Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball						
Football	229,180					
Golf						
Gymnastics						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Others						
Subtotal All Teams	301,181	0	49,092	0	0	0
Expenses Not Related to Specific Teams	42,607		3,636		4,807,546	
Total Expenses	343,788	0	52,728	0	4,807,546	0

26 Severance Payments

\$298,796 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only Women's Teams Only! Severance Payments Severance Payments	
Baseball		
Basketball		
Beach Volleyball		
Football	298,796	
Golf		
Gymnastics		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Water Polo		
Others		
Subtotal All Teams	298,796 0	0
Expenses Not Related to Specific Teams		
Total Expenses	298,796 0	0

27 Recruiting \$338,175 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only V Recruiting	Women's Teams Only I Recruiting	Not Allocated by Gender Recruiting
Baseball	21,564		
Basketball	45,727	39,631	
Beach Volleyball		1,329	
Football	149,325		
Golf	3,034	2,811	
Gymnastics		5,807	
Soccer	11,166	7,916	
Softball		13,114	
Swimming and Diving		4,764	
Tennis		13,765	
Track and Field, X-Country	1,184	3,188	
Volleyball		10,318	
Water Polo	738	2,028	
Others			
Subtotal All Teams	232,738	104,671	0
Expenses Not Related to Specific Teams	738	28	
Total Expenses	233,476	104,699	0

Team \$2,722,796 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Expenses by Object of Expenditure	Men's Teams Only V Team Travel	Women's Teams Only N Team Travel	Not Allocated by Gender Team Travel
Baseball	263,830		
Basketball	188,593	197,909	
Beach Volleyball		9,091	
Football	970,434		
Golf	95,433	53,533	
Gymnastics		67,181	
Soccer	71,222	146,266	
Softball		147,949	
Swimming and Diving		143,820	
Tennis		54,643	
Track and Field, X-Country	25,738	77,292	
Volleyball		106,517	
Water Polo	49,367	49,592	
Others			
Subtotal All Teams	1,664,617	1,053,793	0
Expenses Not Related to Specific Teams		528	3,858
Total Expenses	1,664,617	1,054,321	3,858

29 Sports Equipment, Uniforms and Supplies \$924,346 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	62,930		
Basketball	29,177	43,630	
Beach Volleyball		1,505	
Football	313,957		
Golf	16,057	6,589	
Gymnastics		23,629	
Soccer	12,080	16,918	
Softball		21,793	
Swimming and Diving		49,768	
Tennis		14,493	
Track and Field, X-Country	109	24,424	
Volleyball		12,976	
Water Polo	17,020	30,318	
Others			
Subtotal All Teams	451,330	246,043	0
Expenses Not Related to Specific Teams	162,535	32,224	32,214
Total Expenses	613,865	278,267	32,214

Game \$1,301,085 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

<b>Expenses by Object of Expenditure</b>	Men's Teams Only V Game Expenses	Women's Teams Only No Game Expenses	ot Allocated by Gender Game Expenses
Baseball	88,349		
Basketball	264,908	127,624	
Beach Volleyball		6,638	
Football	673,794		
Golf		15,386	
Gymnastics		31,842	
Soccer	10,111	9,903	
Softball		18,504	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		23,917	
Water Polo	4,767	12,187	
Others			
Subtotal All Teams	1,041,929	246,001	0
Expenses Not Related to Specific Teams			13,155
Total Expenses	1,041,929	246,001	13,155

Fund Raising, Marketing \$917,789 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball	10,562		
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	10,562	0	0
Expenses Not Related to Specific Teams	71,419	10,056	825,752
Total Expenses	81,981	10,056	825,752

32 Sports
Camp
Expenses

\$25,207 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses	Sports Camp Expenses	<b>Sports Camp Expenses</b>
Baseball			
Basketball			
Beach Volleyball			
Football	17,850	)	
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	17,850	0	0
Expenses Not Related to Specific Teams			7,357
Total Expenses	17,850	0	7,357

33 Spirit Groups \$57,770 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only V Spirit Groups	Vomen's Teams Onl Spirit Groups	y Not Allocated by Gender Spirit Groups
Baseball			T. T. S. S. P.
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams	<b>S</b>		57,770
Total Expenses	0	(	0 57,770

- 34 Athletic Facilities
  Debt Service, Leases
  and Rental Fee
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

35 Direct Overhead and Administrative Expenses

\$426,839 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Direct Overhead and Administrative Expenses	Direct Overhead and Administrative Expenses	Direct Overhead and Administrative Expenses
Baseball	16,194		
Basketball			
Beach Volleyball		1,628	
Football	201		
Golf	50,004		
Gymnastics		4,462	
Soccer	5,127		
Softball		169,279	
Swimming and Diving		45,000	
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo	20,000	22,690	
Others			
Subtotal All Teams	91,526	243,059	0
Expenses Not Related to Specific Teams			92,254
Total Expenses	91,526	243,059	92,254

\$692,834 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
Administrative/Overhead fees not charged by the institution to athletics.
Facilities maintenance.
Security.
Risk Management.
Utilities.
Equipment Repair.
Telephone.
Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

**Men's Teams Only** Women's Teams Only Not Allocated by Gender **Expenses by Object of Indirect Institutional Indirect Institutional Indirect Institutional Expenditure Support Support Support** Baseball Basketball Beach Volleyball Football Golf **Gymnastics** Soccer Softball Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Water Polo Others Subtotal All Teams 0 0 0 Expenses Not Related to 692,834 Specific Teams **Total Expenses** 0 0 692,834 NCAA Membership Financial Reporting System Page 54 of 78 37 Medical Expenses and Insurance

\$646,232 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball	65	1,510	
Beach Volleyball			
Football	20,146		
Golf			
Gymnastics		190	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		200	
Volleyball			
Water Polo			
Others			
Subtotal All Teams	20,211	1,900	0
Expenses Not Related to Specific Teams			624,121
Total Expenses	20,211	1,900	624,121

38 Memberships and Dues

\$482,400 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	1,345	320	
Beach Volleyball			
Football			
Golf	1,715	270	
Gymnastics		2,400	
Soccer	4,780		
Softball			
Swimming and Diving		225	
Tennis		495	
Track and Field, X-Country	50		
Volleyball			
Water Polo	5,835	5,857	,
Others			
Subtotal All Teams	13,725	9,567	0
Expenses Not Related to Specific Teams		890	458,218
Total Expenses	13,725	10,457	458,218

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			
Total Expenses	0	(	0

- 40 Other Operating Expenses
- \$890,202 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
  - Non-team travel (conferences, etc.).
  - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	10,668		
Basketball	38,278	29,498	
Beach Volleyball		482	
Football	162,109		
Golf	7,155	5,160	
Gymnastics		4,370	
Soccer	4,568	4,908	
Softball		14,485	
Swimming and Diving		4,666	
Tennis		2,463	
Track and Field, X-Country	1,531	4,375	
Volleyball		12,669	
Water Polo	344	1,860	
Others			
Subtotal All Teams	224,653	84,936	0
Expenses Not Related to Specific Teams	51,645	20,649	508,319
Total Expenses	276,298	105,585	508,319

- 41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:
  - Team travel, lodging and meal expenses.
  - Bonuses related to bowl participation.
  - Spirit groups.
  - Uniforms.

	Men's Teams Only Women's Teams Only Not Allocated by Ger		
<b>Expenses by Object of Expenditure</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Gymnastics			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams	<b>S</b>		
Total Expenses	0	(	0

Total Operating Expenses

\$30,676,330 Total of Categories 20-41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,155,952		
Basketball	2,012,188	1,495,120	
Beach Volleyball		118,420	
Football	8,228,106		
Golf	448,414	395,930	
Gymnastics		743,617	
Soccer	574,639	906,675	
Softball		994,343	
Swimming and Diving		862,677	
Tennis		469,005	
Track and Field, X-Country	180,488	681,847	
Volleyball		700,771	
Water Polo	301,979	491,921	
Others			
Subtotal All Teams	12,901,766	7,860,326	0
Expenses Not Related to Specific Teams	328,944	68,011	9,517,283
Total Expenses	13,230,710	7,928,337	9,517,283

#### **Athletics Participation**

Table 484 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	1	Number of	f Participants	Particip	f Participants pating on a nd Team	Particip	f Participants pating on a d Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	12				
Beach Volleyball			19		16		
Cross Country		9	11		11		11
Football		97					
Golf		12	7				
Gymnastics			17				
Soccer		27	29				
Softball			28				
Swimming and Diving			31				
Tennis			7				
Track, Indoor			32		32		11
Track, Outdoor			32		32		11
Volleyball			17		16		
Water Polo		23	24				
Others							
<b>Total Participants</b>		218	266	0	107	0	33
Participant Proportion		45.0%	55.0%				

	I	Number of	f Participants		-		f Participants
				Partici	pating on a	Partici	pating on a
				Secon	nd Team	Thir	d Team
Sport	Coed	Men's	Women's	Men's	Women's	Men's	Women's
	<b>Teams</b>	Teams	Teams	<b>Teams</b>	Teams	<b>Teams</b>	Teams
Unduplicated Count of Participants		218	207				

## **Head Coaching Assignments - Men's Teams**

Table 2A

7 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's							
Sport	<b>Full Time</b>	Part Time	University	Part Time University	Full Time Coaching	Part Time Coaching	University	Count Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Track and Field, X-Country		1	1					
Water Polo	1		1					
Others								
Coaching Position Totals	6	1	7	0	0	0	0	0

# **Head Coaching Assignments - Women's Teams**

Table 2B

12 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams							
	<b>Male Coaches - Head Count</b>				Fe	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer
Basketball					1		1	
Beach Volleyball	1		1					
Golf	1		1					
Gymnastics	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Tennis	1		1					
Track and Field, X-Country		2	2					
Volleyball					1		1	
Water Polo	1		1					
Others								
Coaching Position Totals	7	2	9	0	3	0	3	0

## **Assistant Coaching Assignments - Men's Teams**

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

	ľ	Assistant Coach Male Coaches - Head Count				nes of Men's Teams Female Coaches - Head Count			
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer	
Baseball	2		2						
Basketball	3		3						
Football	9		9						
Golf		1		1					
Soccer	1	1	1	1					
Track and Field, X-Country	1		1						
Water Polo					1		1		
Others									
Coaching Position Totals	16	2	16	2	1	0	1	0	

## **Assistant Coaching Assignments - Women's Teams**

Table 3B

19 Table 3B - - - Assistant Coaches Assignments Women's Teams

	Assistant Coaches of Women's Teams  Male Coaches - Head Count Female Coaches - Head Count					Count		
Sport	Full Time	Part Time	Full Time University	Part Time University Employee or Volunteer	Full Time Coaching	Part Time Coaching	Full Time University	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Beach Volleyball		2	1	1				
Golf						1		1
Gymnastics						2		2
Soccer	1		1			1		1
Softball	1		1		1		1	
Swimming and Diving		1		1		1		1
Tennis						1		1
Track and Field, X-Country		1		1		1		1
Volleyball		1	1					
Water Polo						1	1	
Others								
Coaching Position Totals	3	5	5	3	3	8	4	7

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** \$0

**51 - Conference Realignment Expenses:** \$0

**52 - Total Athletics Related Debt:** \$0

**53 - Total Institutional Debt:** \$526,119,900

**54 - Athletics Dedicated Endowments:** \$5,871,998

**55 - Institutional Endowments:** \$142,939,567

**56 - Athletics Related Capital Expenditures:** \$0

#### Other Data Categories:

**Institutional Expenses:** \$513,170,313

**Athletically-Related Facilities Annual Debt Service:** \$0

**Institution's Annual Debt Service:** \$29,208,456

**Institution's Education and General Expenses:** \$381,495,631

Average Cost of Full Grant-in-Aid - In-State: \$27,146

Average Cost of Full Grant-in-Aid - Out-of-State: \$38,306

**Average Cost of Attendance - In-State: \$28,059** 

Average Cost of Attendance - Out-of-State: \$39,219

# **Revenue Distribution - Sports Sponsored**

**Distribution Year: 2018** 

**Academic Year of Sport Sponsorship Information: 2016-17** 

Men's Sports	Women's Sports	<b>Mixed Sports</b>
<b>x</b> Baseball	x Softball	
<b>x</b> Football	x Women's Basketball	
<b>x</b> Men's Basketball	x Women's Beach Volleyball	
x Men's Cross Country	x Women's Cross Country	
<b>x</b> Men's Golf	<b>x</b> Women's Golf	
x Men's Soccer	x Women's Gymnastics	
x Men's Water Polo	x Women's Soccer	
	x Women's Swimming and Diving	
	x Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	<b>x</b> Women's Volleyball	
	<b>x</b> Women's Water Polo	
<b>Total Men's Sports Sponsored: 7</b>	Total Women's Sports Sponsored: 13	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 20	Previous Year's Submission of Sports Sponsored: 20	Variance: 0

Reporting Year (FY): 2017

## **Revenue Distribution - Grants-in-Aid**

**Distribution Year: 2018** 

Academic Year of Grant-in-Aid Information: 2016-17

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	12.3	0	12.3	11.7
Basketball	12.76	0	12.76	12.76
Football	74.06	0	74.06	74.06
Golf	4.77	0	4.77	4.5
Soccer	9.51	0	9.51	9.51
Track and Field, X-Country	3.09	0	3.09	3.09
Water Polo	4.58	0	4.58	4.5
Total Men's	121.07	0	121.07	120.12

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	11.72	1	12.72	12.72
Beach Volleyball	0.96	0	0.96	0.96
Golf	5.42	0	5.42	5.42
Gymnastics	11.92	0	11.92	11.92
Soccer	14.87	0.04	14.91	14.04
Softball	13.61	0	13.61	12
Swimming and Diving	15.3	0.5	15.8	14.5
Tennis	7.56	0	7.56	7.56
Track and Field, X-Country	14.1	0	14.1	14.1
Volleyball	11.3	0	11.3	11.3
Water Polo	8.71	0.56	9.27	8.56

Women's Team Sport	Athletic Aid Equivalency	Exhausted Eligibility	Total Equivalencies Awarded (A+B)	Total Revenue Distribution
	(A)	or Medical Equivalency (B)		Equivalencies Awarded
Total Women's	115.47	2.10	117.57	113.08

# Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
<b>Total Mixed</b>	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year
240.3 (245.17)	233.20 (238.64)	

## **Revenue Distribution - Pell Grants**

**Distribution Year: 2018** 

**Academic Year of Pell Grant Information: 2016-17** 

## Men's Team Sports

Sport	2016-17 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	10	0	10	41,950
Basketball	5	0	5	28,825
Football	28	0	28	122,394
Golf		0	0	
Soccer	8	0	8	36,322
Track and Field, X-Country	2	0	2	11,630
Water Polo	3	0	3	8,413
Men's Total	56	0	56	249,534

## Women's Team Sports

Sport	2016-17 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	5	0	5	23,059
Beach Volleyball		0	0	
Golf	1	0	1	3,565
Gymnastics	3	0	3	14,845
Soccer	8	0	8	30,081
Softball	5	0	5	22,975
Swimming and Diving	4	0	4	18,702
Tennis		0	0	
Track and Field, X-Country	18	0	18	71,436
Volleyball	3	0	3	15,895
Water Polo	2	0	2	7,680
Women's Total	49	0	49	208,238

## Mixed Team Sports

Sport	2016-17 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2016-17 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	105	113	-8	\$457,772

Reporting Institution: San Jose State Universit	y	<b>Reporting Year (FY):</b> 2017		
	Comments			
Comments:				

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student • Summer school. Aid

Input the total amount of athletic student-aid for the reporting year including:

- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,140,957
Women's Teams	\$3,069,704
Total Amount	\$6,210,661

Recruiting Expenditures Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$232,738
Women's Teams	\$104,671
Total Amount	\$337,409

#### Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$277,764	7	\$277,764	7
Women's Teams	\$146,018	10.5	\$139,381	11

Assistant Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$162,230 16.75	\$143,018	19	
Women's Teams	\$95,547 12.73	\$71,548	17	

# Statement of Revenues and Expenses For the fiscal year ended 2017

	For the fiscal year ended 2017						
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Rev	venues						
1	Ticket Sales	\$682,529	\$94,793	\$4,490	\$14,205	\$50,347	\$846,364
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$8,399,090	\$8,399,090
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$12,169,127	\$12,169,127
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$250,000	-\$250,000
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$692,834	\$692,834
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$1,100,000	\$150,000	\$17,000	\$19,750	\$0	\$1,286,750
8	Contributions	\$196,909	\$21,039	\$4,975	\$838,277	\$1,362,140	\$2,423,340
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$833,843	\$0	\$0	\$0	\$0	\$833,843
12	NCAA Distributions	\$0	\$668,468	\$0	\$0	\$1,156,467	\$1,824,935
13	Conference Distributions (Non Media and Non Bowl)	\$1,464,429	\$19,213	\$0	\$0	\$0	\$1,483,642
14	Program, Novelty, Parking and Concession Sales	\$150,004	\$2,494	\$0	\$0	\$0	\$152,498
15	Royalties, Licensing, Advertisement and Sponsorships	\$442,331	\$0	\$0	\$0	\$121,908	\$564,239
16	Sports Camp Revenues	\$0	\$0	\$0	\$2,982	\$4,728	\$7,710
17	Athletics Restricted Endowment and Investments Income	\$20,491	\$211	\$2,511	\$150,863	\$34,440	\$208,516
18	Other Operating Revenue	\$20,506	\$5,995	\$2,789	\$83,608	\$496,767	\$609,665
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$4,911,042	\$962,213	\$31,765	\$1,109,685	\$24,237,848	\$31,252,553
Exp	penses						
20	Athletic Student Aid	\$2,063,820	\$391,499	\$372,209	\$3,383,133	\$1,393,885	\$7,604,546
21	Guarantees	\$715,000	\$10,000	\$2,050	\$5,000	\$0	\$732,050
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,613,494	\$960,033	\$631,647	\$3,206,027	\$0	\$7,411,201
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$229,180	\$72,001	\$49,092	\$0	\$4,853,789	\$5,204,062
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$298,796	\$0	\$0	\$0	\$0	\$298,796
27	Recruiting	\$149,325	\$45,727	\$39,631	\$102,726	\$766	\$338,175
28	Team Travel	\$970,434	\$188,593	\$197,909	\$1,361,474	\$4,386	\$2,722,796
29	Sports Equipment, Uniforms and Supplies	\$313,957	\$29,177	\$43,630	\$310,609	\$226,973	\$924,346
30	Game Expenses	\$673,794	\$264,908	\$127,624	\$221,604	\$13,155	\$1,301,085
31	Fund Raising, Marketing and Promotion	\$0	\$10,562	\$0	\$0	\$907,227	\$917,789
32	Sports Camp Expenses	\$17,850	\$0	\$0	\$0	\$7,357	\$25,207
33	Spirit Groups	\$0	\$0	\$0	\$0	\$57,770	\$57,770
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$0	\$0
35	Direct Overhead and Administrative Expenses	\$201	\$0	\$0	\$334,384	\$92,254	\$426,839

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$692,834	\$692,834
37	Medical Expenses and Insurance	\$20,146	\$65	\$1,510	\$390	\$624,121	\$646,232
38	Memberships and Dues	\$0	\$1,345	\$320	\$21,627	\$459,108	\$482,400
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$162,109	\$38,278	\$29,498	\$79,704	\$580,613	\$890,202
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$8,228,106	\$2,012,188	\$1,495,120	\$9,026,678	\$9,914,238	\$30,676,330
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,317,064	-\$1,049,975	-\$1,463,355	-\$7,916,993	\$14,323,610	\$576,223